

 **Opera**  
Fully Integrated  
Hotel Management System

**PROTEL**

## OPERA Hotel Management System

Ideal solution for hotels and hotel chains of all sizes

OPERA Hotel Management System, is a family of completely integrated and scalable products consisting of modules that can be easily added and developed. With this feature, OPERA can be used in all operations ranging from a small hotel with single location to international hotel chains with multiple locations. With OPERA's specially scalable functions for your hotel, you can manage your business more efficiently and profitably than ever before. At the same time, you will have all the functions you need with the most cost effective way.

The unique feature of the OPERA Hotel Management System is its ability to go beyond the standards, facilitating the management of the most complex operational processes. In addition, the use of the latest technology ensures the strongest technical platform\* that you need when moving your business to the next level.

### Ease of Use

In addition to its flexible and powerful structure, OPERA provides a better customer service with its user-friendly interface by facilitating the work of employees and the management in all operations. In this way, you get more satisfied customers and more business potential.

### 7x24 Support

Experienced support teams are available 24 hours a day, 7 days a week, so that your operation will never be interrupted. Your satisfaction turns into the satisfaction of your guests In this way you gain regular and loyal customers.



\* Opera Oracle Enterprise edition database



## MULTI PROPERTY

### Central Management System for Your Hotel Chain

OPERA Multi Property is the first and only solution that enables the management of an unlimited number of hotels in a truly integrated manner on the same database. This powerful and integrated solution provides instant data consolidation between all businesses without requiring any interfaces or synchronization. This allows you to manage your hotel from a single center, to access other hotel information from any hotel, and to avoid registering guest information separately in your different hotels.



### Why OPERA Multi Property?



- With consolidated guest profile data, repetitive data entry in different hotels is prevented.
- Guest and company profiles are displayed on a single screen in the same format in all the hotels.
- Guest satisfaction is increased by fulfilling the preferences of all guests in the same way.
- Event management, sales and booking departments can be centralized.
- A call center can be constituted.
- Easy and standard price management can be done in all hotels,
- Consolidated reporting is provided.
- Business processes and standards in all businesses can be managed.

## REPORTING

All the reports your hotel needs and more...

With the reporting function of OPERA, all the reports that your hotel needs are readily presented. With advanced reports, you can see your past statistics and future forecasts. In that way, you can increase your income and profitability by making the right decisions for your business. You can send the report you want at any time through automatic e-mail to the person you want. So you can keep track of all the details of your business.

Tarih	Satılan Oda	Gelen Oda	Bed. Oda	Personel Oda	Garanti Mnt.	Garantsiz Mnt.	Garanti Grp	Garantsiz Grp	Dol. %	Oda Gelir	Ort. Fiyat	Ayrtan KD Oda	Yet. & Çoc.	
<b>Gecmiş</b>														
05.10.08 Paz	34	28	1	0	30	0	4	0	23.04%	5,277.43	155.22	33	2	42
06.10.08 Paz	81	56	1	0	75	0	0	0	57.04%	14,831.68	183.11	8	2	88
07.10.08 Sal	126	71	1	0	108	0	18	0	88.73%	34,016.53	160.61	26	2	148
08.10.08 Car	108	14	1	0	89	0	19	0	75.52%	20,886.11	192.11	32	1	121
09.10.08 Per	70	0	1	0	55	0	15	0	48.95%	12,784.78	182.64	38	1	87
10.10.08 Cum	70	12	1	0	64	0	15	0	51.20%	22,285.11	283.39	3	1	162
11.10.08 Cts	66	0	1	0	51	0	15	0	42.88%	18,425.83	248.88	13	1	86
<b>Ara Toplam</b>	<b>564</b>	<b>181</b>	<b>7</b>	<b>0</b>	<b>472</b>	<b>0</b>	<b>92</b>	<b>0</b>	<b>55.29%</b>	<b>116,580.48</b>	<b>206.70</b>	<b>153</b>	<b>10</b>	<b>683</b>
<b>Tahmin</b>														
12.10.08 Paz	104	24	1	0	81	0	33	10	87.53%	40,779.54	392.11	14	1	132
13.10.08 Paz	117	25	1	0	72	0	35	10	75.87%	62,428.23	533.56	12	1	145
14.10.08 Sal	129	43	1	0	80	0	50	10	83.77%	88,548.77	686.42	30	1	183
15.10.08 Car	161	53	1	0	85	0	86	10	104.55%	121,812.04	751.63	17	1	198
16.10.08 Per	161	24	1	0	46	0	105	10	104.55%	169,201.80	878.89	38	1	190
17.10.08 Cum	91	6	1	0	24	0	47	10	59.09%	50,062.84	550.14	82	1	108
18.10.08 Cts	57	1	1	0	22	0	25	10	37.01%	33,327.76	584.70	20	1	81
19.10.08 Paz	55	12	1	0	23	0	22	10	35.71%	30,897.07	561.76	13	1	56
20.10.08 Paz	44	11	1	0	28	0	15	0	28.57%	28,296.55	637.86	7	1	45
21.10.08 Sal	41	6	1	0	29	0	12	0	28.00%	25,144.39	637.81	8	1	42
22.10.08 Car	70	33	1	0	45	0	25	0	45.45%	51,001.00	728.59	5	1	72
23.10.08 Per	102	3	1	0	29	0	73	0	88.23%	37,374.96	368.42	31	1	104
24.10.08 Cum	83	0	1	0	10	0	73	0	53.00%	20,162.56	242.92	19	1	84
25.10.08 Cts	78	3	1	0	7	0	72	0	51.30%	17,872.55	216.11	6	1	81
26.10.08 Paz	36	11	1	0	18	0	20	0	23.38%	15,453.27	426.96	4	1	49
27.10.08 Paz	43	8	1	0	23	0	20	0	27.92%	21,081.61	480.80	1	1	56
28.10.08 Sal	17	1	1	0	6	0	11	0	11.04%	4,597.41	270.44	18	1	19
29.10.08 Car	29	11	1	0	15	0	10	4	18.83%	17,115.72	590.20	2	1	35
30.10.08 Per	41	6	1	0	11	0	28	4	26.62%	18,829.03	416.46	4	1	45
31.10.08 Cum	30	0	0	0	0	0	28	4	19.48%	8,254.65	273.47	11	1	32
01.11.08 Cts	25	1	0	0	1	0	24	0	16.23%	4,377.18	175.89	6	1	38
02.11.08 Paz	15	4	0	0	4	0	11	0	9.74%	4,822.97	321.53	1	1	17
03.11.08 Paz	17	2	0	0	6	0	11	0	11.04%	5,829.83	300.57	0	1	19
04.11.08 Sal	34	2	0	0	5	0	29	0	22.08%	8,072.30	237.42	3	1	52
<b>Ara Toplam</b>	<b>1581</b>	<b>284</b>	<b>19</b>	<b>0</b>	<b>828</b>	<b>0</b>	<b>861</b>	<b>92</b>	<b>42.78%</b>	<b>821,331.14</b>	<b>519.50</b>	<b>345</b>	<b>24</b>	<b>1821</b>
<b>Toplam</b>	<b>2145</b>	<b>465</b>	<b>26</b>	<b>0</b>	<b>1190</b>	<b>0</b>	<b>953</b>	<b>92</b>	<b>45.48%</b>	<b>937,911.62</b>	<b>437.25</b>	<b>498</b>	<b>34</b>	<b>2504</b>

## Price Management

In the hotel industry where competition is intense, OPERA "price management" function plays a key role in success. Flexible pricing strategies that can be managed easily through OPERA provide you with the perfect tool to increase your income. Especially when used in an integrated manner with myfidelio.net\* your prices on internet portals are directly managed from within Opera.

Presented pricing strategies;

- Pricing based on the length of stay
- Variable pricing based on availability
- Daily variable price
- Special discounts for contracted companies
- Automatic change of all prices through single change with "base rate" which is a reference to all rooms and price types

Koşul    Yzde  Kat

Kısıtlama Tipleri

Koşul    Yzde  Kat

Kısıtlama Tipleri

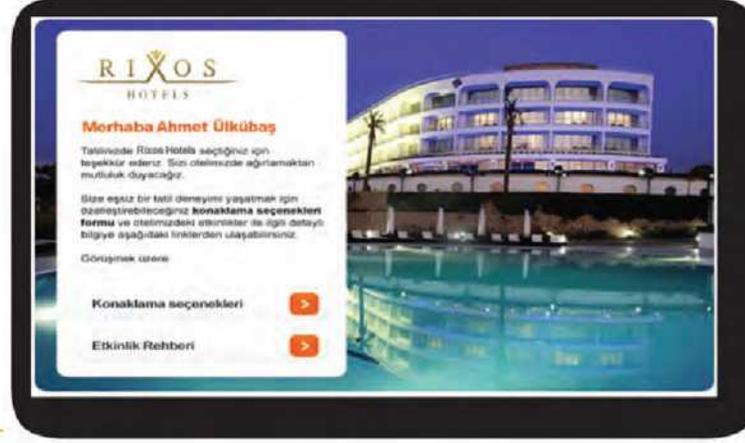
Oda Tipleri	STW	SFR	SUI
Çifte rez. Dahil.	22	82	7
Fiziksel Ervanter	22	82	7
ENIY1	EUR	Close	Close
ENIY2	EUR	Close	Close
ENIY13	EUR	125.00	135.00
ENIY4	EUR	Close	Close

\* With myfidelio.net integration, you can centrally manage your prices in hundreds of ADS and GDS distribution channels worldwide.



## Marketing

OPERA hotel management system is integrated with industry leader platforms in interactive marketing. Through integrated e-marketing platforms, you can send e-mails and surveys all over the world without falling into the "spam" folder. You can get reports of your SMS and MMS details such as reading and clicking rate etc. With multi-language support, you can send your guests, surveys, and messages in their native language.



### Through the integration;

- You can trigger automatic transmission depending on the functions in the OPERA system. During booking entry, check-in, and check-out, you can automatically send e-mails and/or SMS messages to the guest via the system.
- Through the real-time transfer of the information from OPERA database to the platform, you can use the most up-to-date data during bulk e-mailing and messages.
- You can organize a variety of interactive marketing campaigns (SMS, MMS, E-mail, Survey) through a single platform.
- With online surveys, you can take the pulse of your customers; you can compile and analyze the returns without the need to enter another system.
- Depending on the profile details, you can send automatically triggered personalized messages. You can define automatic campaigns based on your guests' information such as birthday, wedding anniversary, demographic information, and much more.

## Advanced Database and Security

### ORACLE®

OPERA uses the most reliable database system, the ORACLE Enterprise Edition database. All necessary technical infrastructure to avoid any data loss in any point of the operation is available. In addition to preventing data loss, OPERA and ORACLE are also very successful in ensuring data security.



OPERA is the ONLY hotel management system holding the international PCI DSS (Payment Card Industry Data Security Standard) certificate of compliance in Turkey. PCI DSS standards are set by all international credit card companies. It aims to protect users credit card information. By fully protecting the privacy of your guests with these standards, it will prevent possible card fraud, gain the trust of your guests, reinforce your brand image and prevent financial losses.

# PROTEL

Integrated User Friendly  
Innovative Open  
Environment Friendly Various  
Strong  
Flexible  
Functional

